

SANLUX Taiwan Sanyo

2018 INVESTOR UPDATE

Summary

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二、Products & Operations Overview

三、Asset Development Progress

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Company History

Company History

1963年

SANYO

Sanyo Electric Taiwan was founded in collaboration with Sanyo Electric Co of Japan, with a capital of three millions NT.

1997年

Taiwan Sanyo Electric Co., Ltd. went public.



2008年

Panasonic Japan bought out Sanyo Co of Japan.

2013年

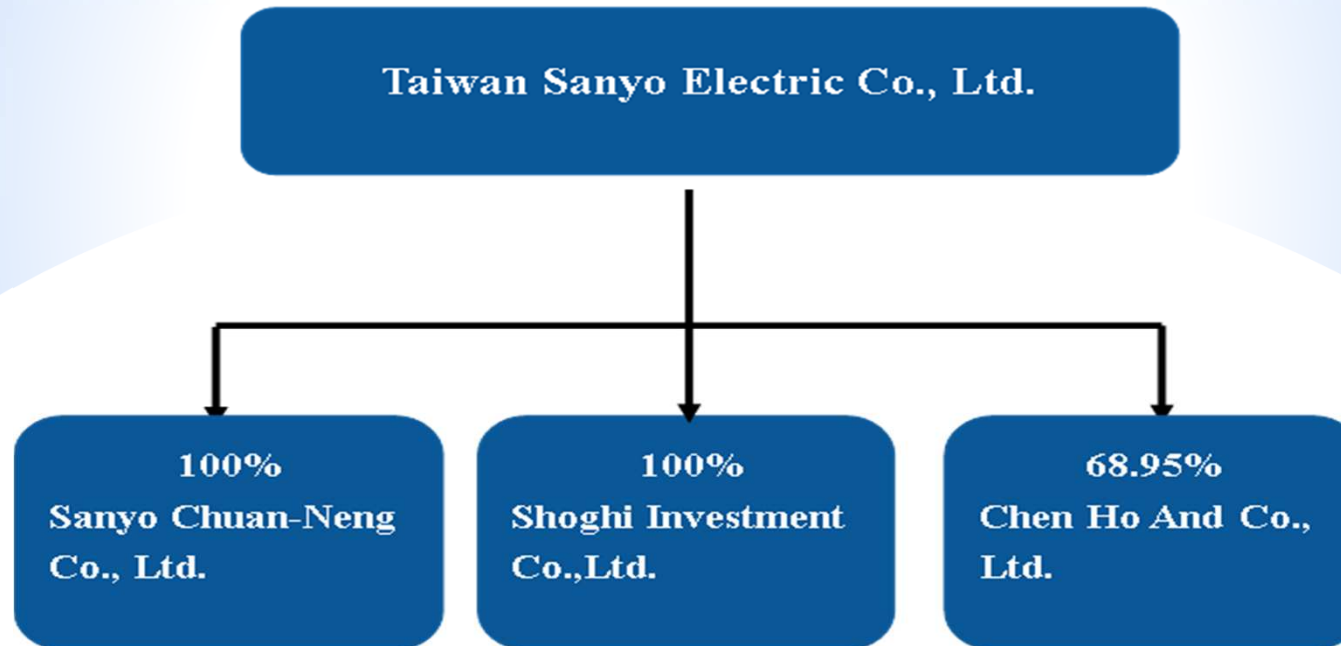
SANLUX

Sanyo Co of Japan withdrew from Taiwan Sanyo Electric Co., Ltd. and the new brand name SANLUX was officially introduced.

2017年

Election of board members was held, and Mr. Wen Feng Lee was reelected as CEO.

Company History



Headquarter : No.266 Songjiang Rd, Zhongshan Dist, Taipei 104, Taiwan R.O.C

Manufacturing Plant : No,35 Guifeng St, Taishan Dist, New Taipei243, Taiwan R.O.C (Danfeng MRT Station/Taishan Guihe Station Taoyuan Metro)

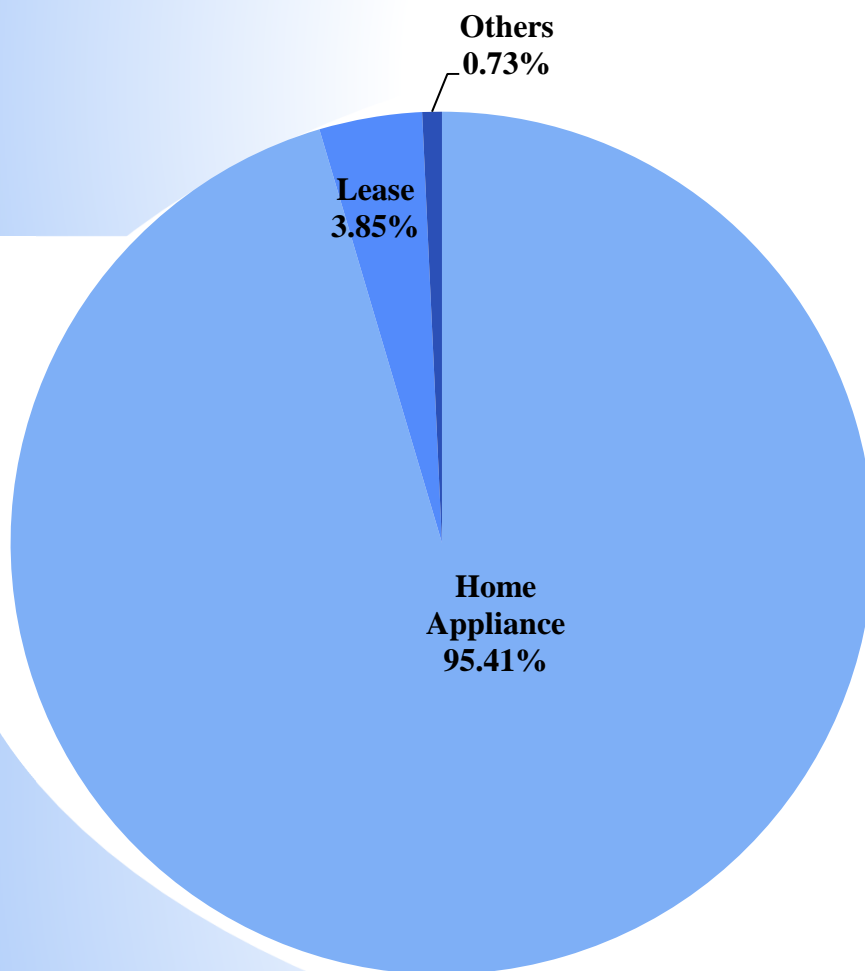
Number of Employees : Approx 1,011

Main Operations : home appliance products development, manufacture, and sales.

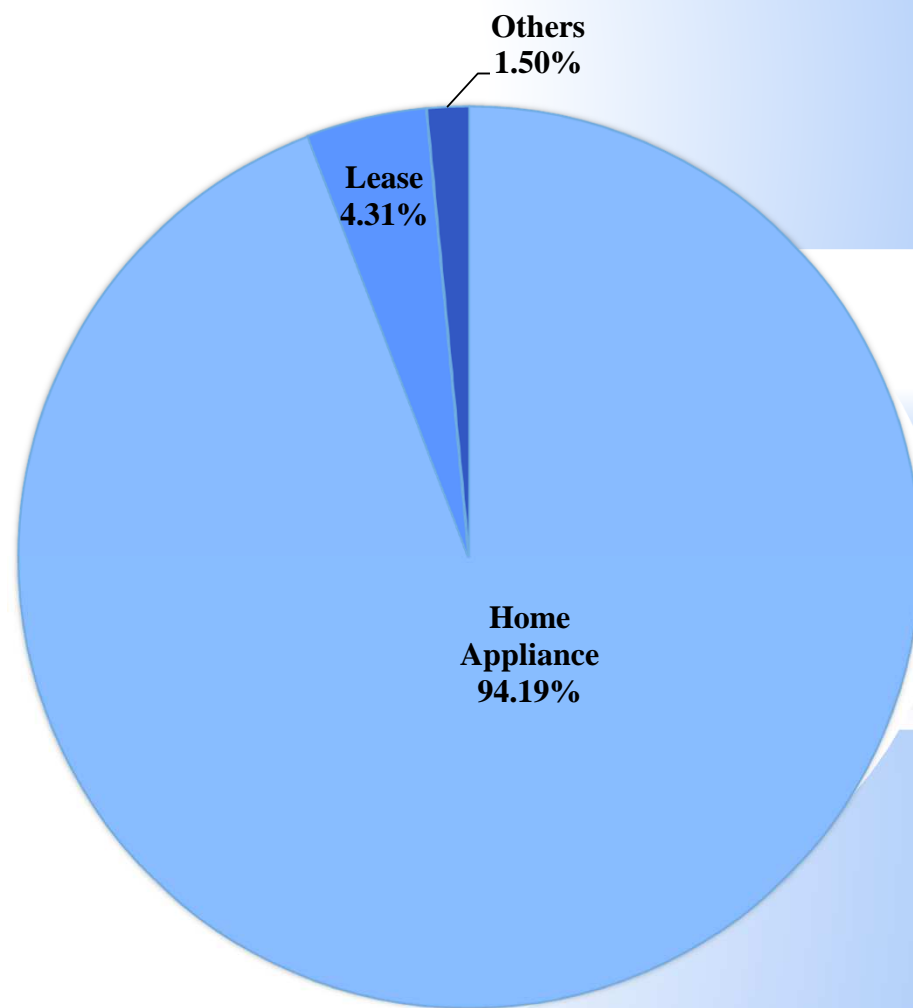
Products & Operations Overview

Products & Operations Overview

2016 Operations Overview

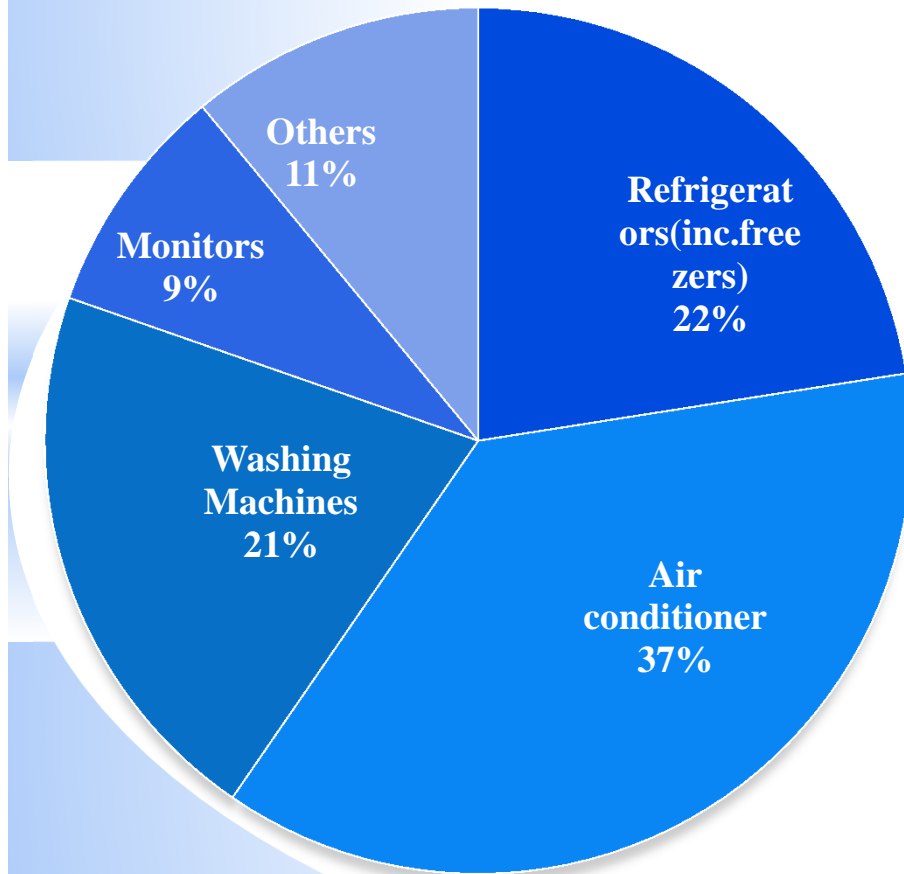


2017 Operations Overview

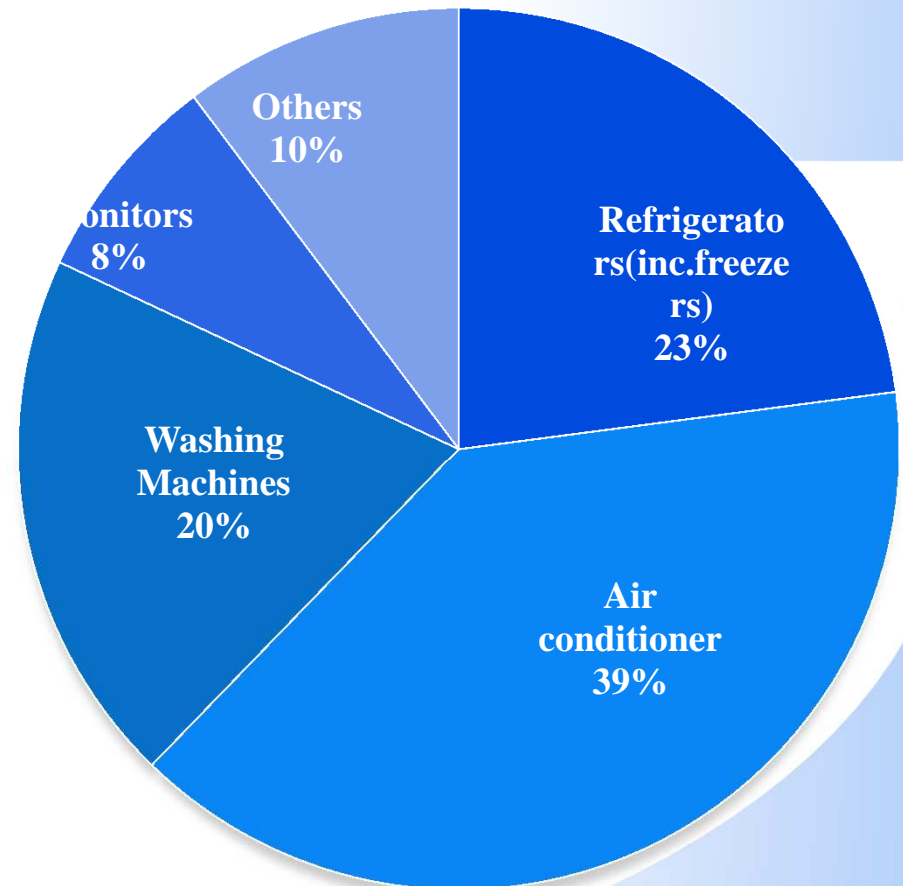


Products & Operations Overview

2016 Product Sales

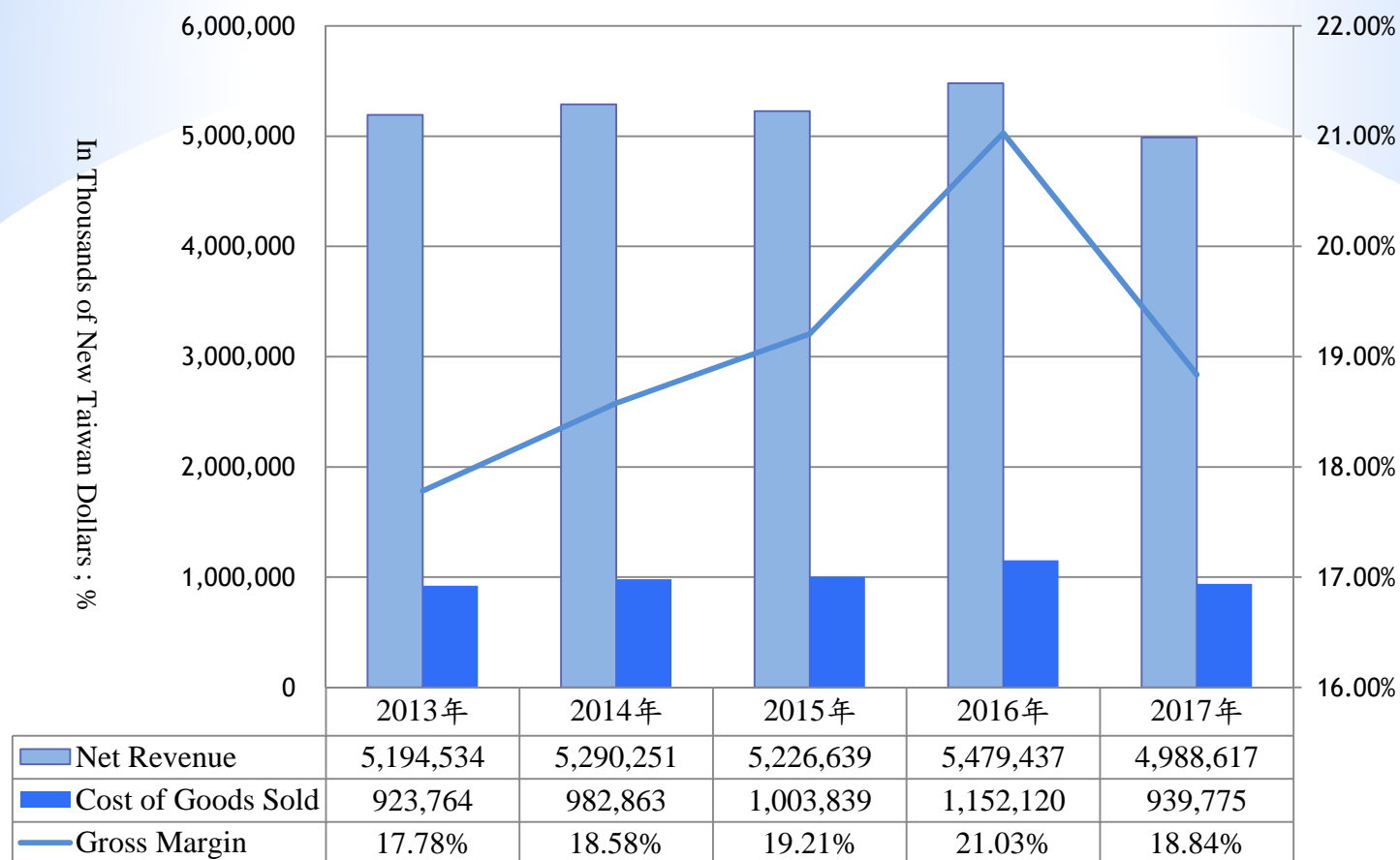


2017 Product Sales



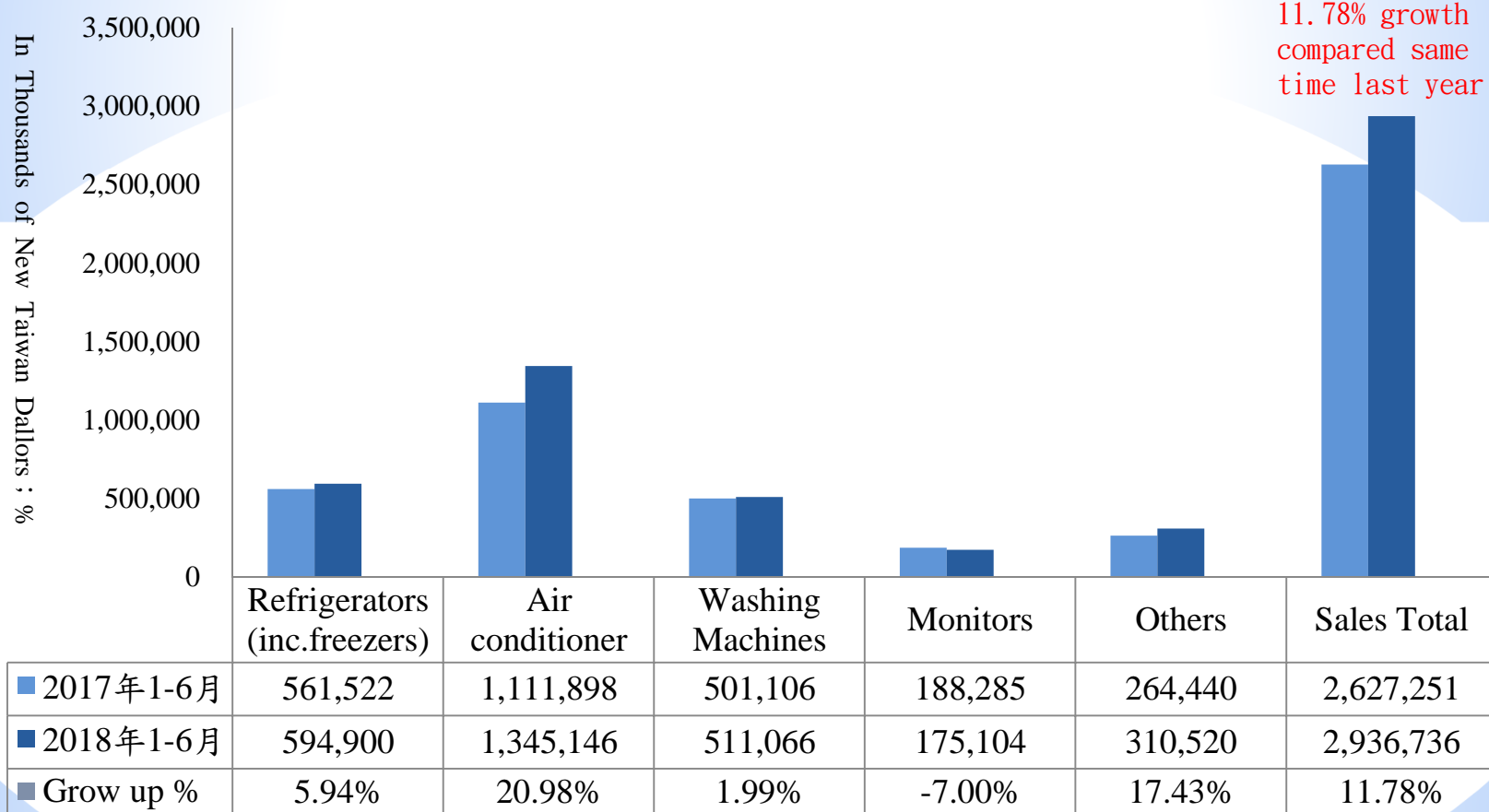
Products & Operations Overview

Sales Overview 2013~2017



Products & Operations Overview

Sales Performance Comparison Chart



Products & Operations Overview

Balance Sheet 2015~2017

(In Thousands of New Taiwan Dollars)

	2015年		2016年		2017年	
	Amount	%	Amount	%	Amount	%
Current Assets	1,986,607	30%	2,148,937	32%	2,039,862	31%
Non-current Assets	4,670,958	70%	4,505,880	68%	4,468,055	69%
Total Assets	6,657,565	100%	6,654,817	100%	6,507,917	100%
Current Liabilities	780,891	12%	751,122	11%	683,965	11%
Non-current Liabilities	761,034	11%	677,017	10%	651,328	10%
Total Liabilities	1,541,925	23%	1,428,139	21%	1,335,293	21%
Share Capital	2,691,134	41%	2,691,134	41%	2,691,134	41%
Additional paid-in Capital	223,447	3%	231,041	4%	240,968	4%
Retained Earnings	2,273,722	34%	2,371,893	35%	2,297,036	35%
Other Interests	1,883	-	8,342	-	15,513	-
Treasury Stock	(132,298)	(0)	(132,298)	(0)	(132,298)	-2%
Non-countrolling Interests	57,752	1%	56,566	1%	60,271	1%
Total Interests	5,115,640	77%	5,226,678	79%	5,172,624	79%

Products & Operations Overview

Income Statement 2015~2017

(In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	2015年		2016年		2017年	
	Amount	%	Amount	%	Amount	%
Net Revenue	5,226,639	100%	5,479,437	100%	4,988,617	100%
Cost of Goods Sold	4,222,800	81%	4,327,317	79%	4,048,842	81%
Gross Profit	1,003,839	19%	1,152,120	21%	939,775	19%
Operating Expenses	694,994	13%	728,343	13%	700,070	14%
Income from Operations	308,845	6%	423,777	8%	239,705	5%
Non-Operating Income and Expenses	1,389	-	(43,628)	-1%	15,057	-
Income Before Income Tax	310,234	6%	380,149	7%	254,762	5%
Income Tax Expenses	52,357	1%	66,166	1%	39,379	1%
Net Income	257,877	5%	313,983	6%	215,383	4%
Net Earning Per Share	0.99		1.22		0.82	

Asset Development Progress

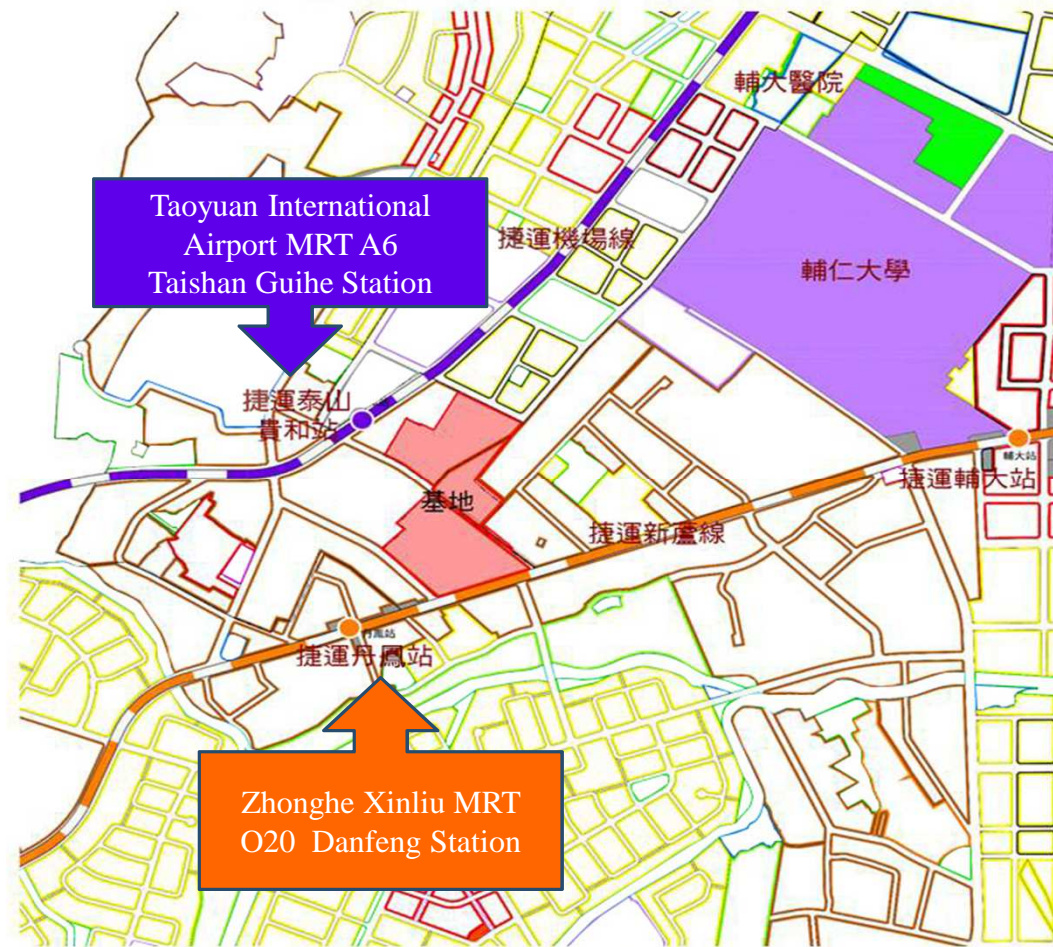
Asset Development Progress

- **Project Target** : Taiwan Sanyo Taishan Manufacturing Plant (Total square footage 23,503 ping)
- **Project Goal** : Under New Taiwan City's industrial development guideline ,and in accordance with urban development trend and Taoyuan International Airport MRT Line A6 Passing through the Taishan area. The goal is to move the manufacturing plant to Sanxia to better utilize the land occupying the original Taishan plant.



Asset Development Progress

- **Project Location** : The junction between New Taipei City's Taishan District and Xinzhuang District
- The south borders Zhongzheng Road(22meters), and the north borders New Taipei Boulevard where the Zhonghe Xinliu MRT Line meet the Taoyuan International Airport MRT



Asset Development Progress

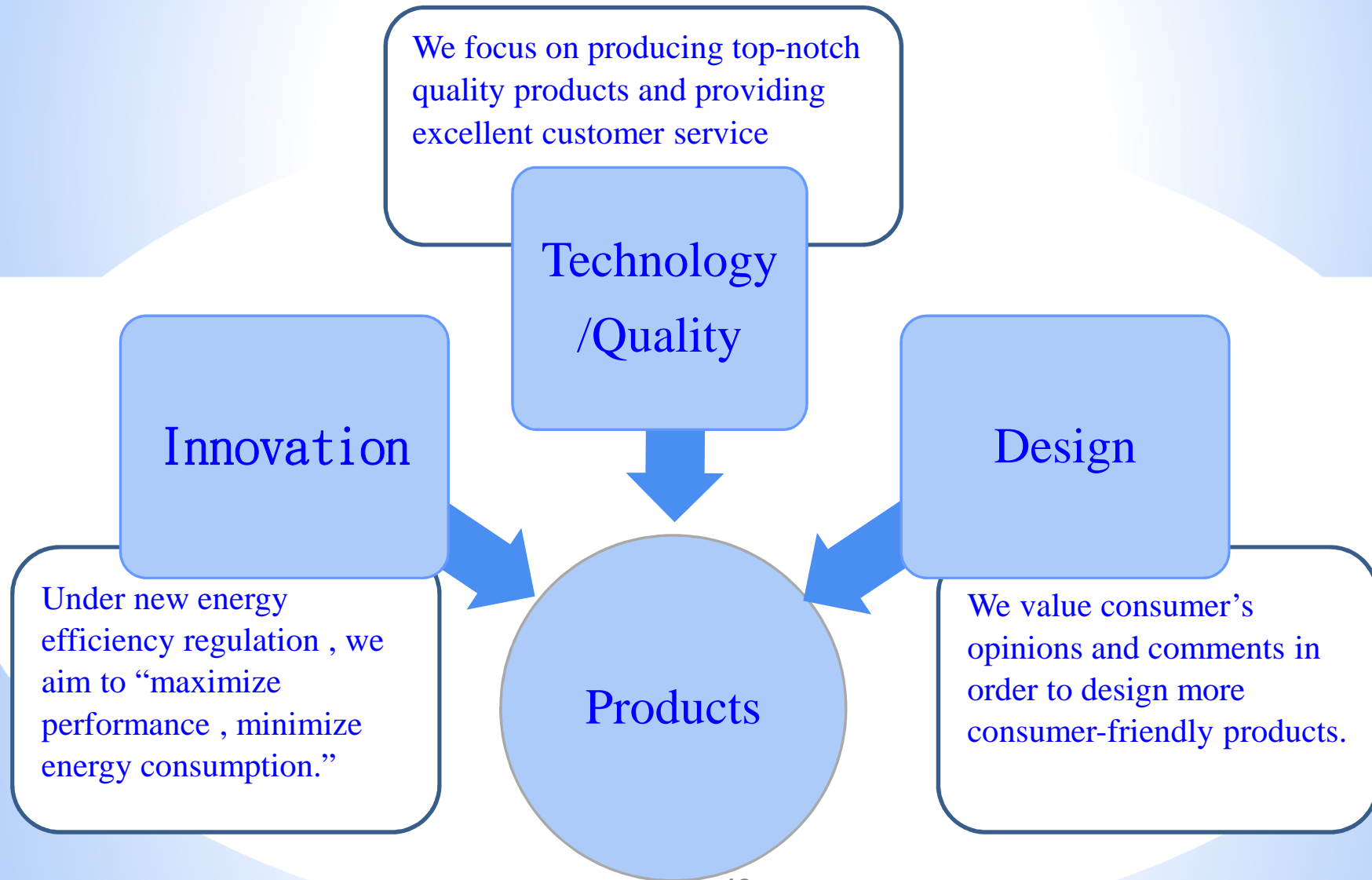
Progress note :

- ◆ The project is currently under New Taipei City's urban development committee's review, and the project team is in constant correspondence with the New Taipei City for amendments and updates.
- ◆ If the committee approved the project, the procedures shown in the diagrams to the right will take place.



Look Into Future

A Look Into Future-Theory of Business





Brand New DC Ultrasonic Inverter Washing Machine

- **Auto Tank Cleaning**

High pressure water from centrifugal force will clean and remove any remaining detergent, foam, and dirt.



媽之樂

Brand New DC Ultrasonic Inverter Washing Machine

Touch Screen Glass Panel

The new glass panel made from tempered glass is more durable and easier to clean than the traditional plastic panel, ensuring maximum protection of the panel.



The secret to Freshness Every Day Quick Freeze

SANLUX
台灣三洋

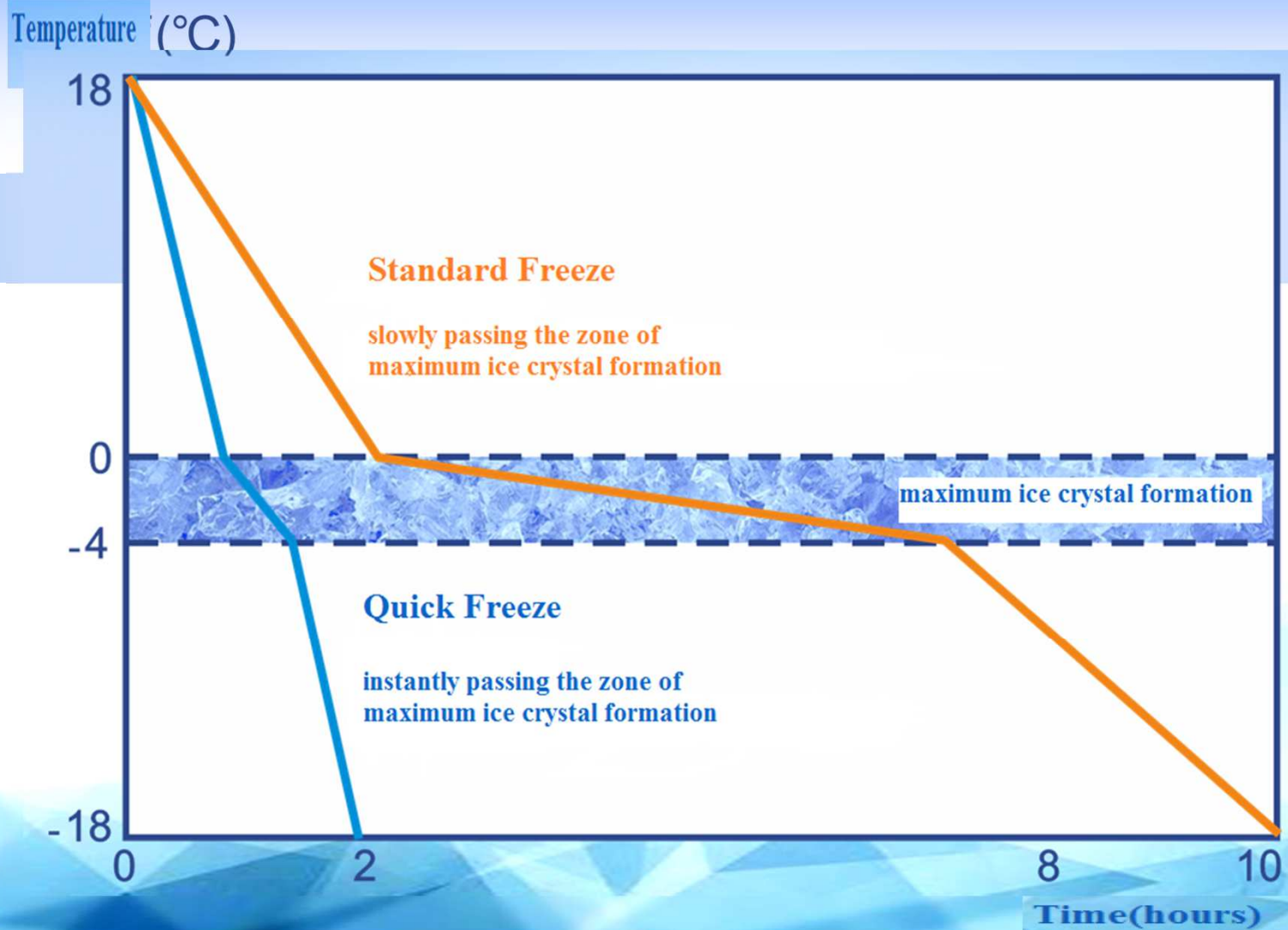
First in the country

Developed in Taiwan
Extreme Low Temperature
Manufactured in Taiwan

-60



Extreme Low Temperature Freezers Comparison



When freezing time is extension that would lead temperature gap between surface and internal of the item .It could damage the original structure of the item. The more freezing time also shows this water molecular with heavily irregular ice crystal. However ,when the ice crystal appearance , it means dehydration is already present

SANLUX
台灣三洋

Medical/Laboratory

Freezers and Refrigerators



MDF-U731M



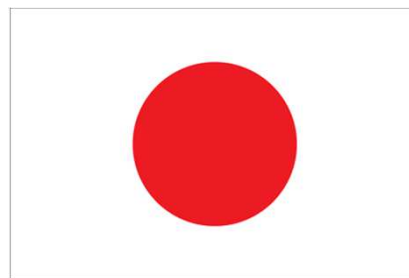
MPR-715F

台灣三洋電機股份有限公司

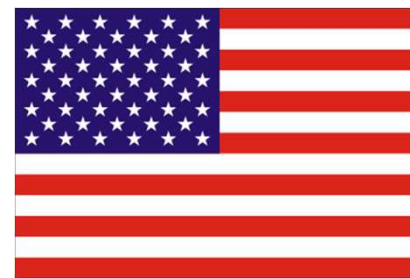
Manufacture in Taiwan with the latest technology worldwide , including Japan



Taiwan



Japan



U.S.A



China



Netherland



Germany



Singapore



Canada

International Certification



台灣三洋電機股份有限公司

Europe

台灣三洋電機股份有限公司



Certified

Canada

Thank you for supporting our company for more than fifty years.

Looking into the future, **SANLUX** will continue to uphold the principle of **maximize performance , minimize energy consumption in all our appliance products.**

We shall continue to strive for quality and innovation , and bringing the best of **SANLUX** to our consumers and society.

Q & A